REGIONAL TRANSIT ISSUE PAPER

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| Agenda | Board Meeting | Open/Closed | Information/Action | Issue |
|----------|---------------|-------------|--------------------|----------|
| Item No. | Date | Session | Item | Date |
| 7 | 09/22/14 | Open | Action | 09/17/14 |

Subject: Approving Use of a CalACT/MBTA Contract with Creative Bus Sales for Purchase of up to 14 Class E CNG Buses to Support Neighborhood Ride Service and Delegating Authority to the General Manager/CEO to Execute Amendments to the Contract

<u>ISSUE</u>

Whether to approve the Contract for Purchase of Paratransit Buses through the CalACT/MBTA Cooperative Purchasing Schedule with Creative Bus Sales, Inc. for purchase of up to 14 Class E CNG buses to support Neighborhood Ride Service and delegating authority to the General Manager/CEO to Execute Amendments to the Contract.

RECOMMENDED ACTION

Adopt Resolution No. 14-09-____, Approving the Contract for Purchase of Paratransit Buses through the CalACT/MBTA Cooperative Purchasing Schedule with Creative Bus Sales, Inc. for Purchase of Up to 14 Class E CNG Buses to Support Neighborhood Ride Service and Delegating Authority to the General Manager/CEO to Execute Amendments to the Contract.

FISCAL IMPACT

Budgeted: Yes This FY: \$ 1,214,425.50

Budget Source: Capital Next FY: \$ 0

Funding Source: Local: Revenue Bonds Annualized: \$ 1,214,425.50

Funding Source: Local: Revenue Bonds Annualized: \$ 1,214,425.50 Cost Cntr/GL Acct(s) or 910800 Total Amount: \$ 1,214,425.50*

Capital Project #: Project B142.07.01.01

Total Budget: \$ 1,741,980

DISCUSSION

Project B142 (The Project) (Neighborhood Ride Vehicle Replacement) was established to purchase replacement Neighborhood Ride buses, camera systems, mobile data terminals and voice announcement equipment. As part of this Project, RT set aside \$1,741,980 for the replacement of an aging and progressively less reliable Neighborhood Ride bus fleet.

Fourteen of the existing 24 buses currently used for Neighborhood Ride service have, in accordance with FTA guidelines and RT Standard Operating Procedures, reached the end of their serviceable life and are subject to an increasing number of road calls and service work to keep them operable. The proposed new buses will replace ten gasoline cut-away buses. The proposed Contract will provide an option for RT to replace the remaining four buses when funding becomes available.

| Approved: | Presented: |
|---------------------|---|
| Final 09/17/14 | |
| General Manager/CEO | Director, Bus Maintenance J:\Board Meeting Documents\2014\16 September 22, 2014\Rev 2 2013114_10 CNG |

Buses_Award IP_Creative Bus Sales.doc

^{*}Plus applicable taxes

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Historically, Caltrans and other transit agencies located within the state of California have used California Department of General Services (DGS) Cooperative Purchasing Schedule contracts to purchase paratransit type vehicles. After the contracts expired in 2009, DGS encountered problems that led it to discontinue the use of DGS-sponsored state contracts for transit vehicles. In 2010, DGS and Caltrans authorized California Association for Coordinated Transportation (CalACT) and Morongo Basin Transit Authority (MBTA) to establish a "Purchasing Cooperative" for use by Caltrans and other FTA grantees in the State of California. Following a competitive procurement process, MBTA and CalACT awarded contracts to A-Z Bus Sales and Creative Bus Sales. The contracts are restricted to FTA grantees geographically located within the State of California.

Through the CalACT/MBTA Contract, Creative Bus Sales offers a 27-foot-long Compressed Natural Gas (CNG)-fueled bus that provides seating capacity for 16 passengers and 2 wheelchair securement positions, the equivalent of the "cut-away" buses being replaced. RT's Procurement Ordinance, as well as FTA guidelines, permits the use of other government agency contracts if the Contract was competitively solicited in accordance with State and Federal requirements, and the soliciting agency structures the procurement appropriately to permit assignment. RT often uses other government purchasing schedules to acquire vehicles, materials, and supplies, as this method tends to be very cost-effective for many types of goods and services, and is much less time-intensive for RT staff.

The buses being proposed are new CNG cut-away buses, offering enhanced range of around 250 miles between refuel. With the daily use of the Bus Maintenance Facility 2 CNG fueling facility, RT currently operates six CNG cut-aways to provide service to the North Natomas area. CNG fuel is the preferred fuel-type for these coaches, as RT has had great success with its 40' CNG bus fleets, and the stable price of CNG has provided substantial fuel cost-savings.

In the future, RT intends to purchase and integrate 26' CNG Low-Floor cut-away buses into its CBS fleet. At the present time, funding availability precludes the Low-Floor CNG cut-away bus option, as the per unit cost of a Low-Floor CNG cut-away bus is \$197,537.85 versus the High-Floor CNG cut-away bus price of \$130,243.32. Due to RT's immediate need of 14 replacement cut-away buses, available funding does not support the increased unit cost of \$67,294.53 per low-floor cut-away bus.

Staff recommends the Board authorize use of a Contract with Creative Bus Sales, Inc. for RT's initial purchase of up to 10 Class E CNG buses from Creative Bus Sales to support Neighborhood Ride service for an amount not-to-exceed \$1,214,425.50, plus applicable sale tax, and delegate authority to the General Manager/CEO to execute amendments for the remaining 4 buses, as funding becomes available. Additionally staff requests the Board to delegate authority to the General Manager/CEO to execute amendments to the Contract to increase the total consideration by up to \$100,000, in aggregate to accommodate minor equipment changes as the buses are produced.

| RESOLUTION NO. | 14-09- |
|----------------|--------|
|----------------|--------|

Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

<u>September 22, 2014</u>

APPROVING THE CONTRACT FOR PURCHASE OF PARATRANSIT BUSES THROUGH THE CALACT/MBTA COOPERATIVE PURCHASING SCHEDULE WITH CREATIVE BUS SALES, INC. FOR PURCHASE OF UP TO 14 CLASS E CNG BUSES TO SUPPORT NEIGHBORHOOD RIDE SERVICE AND DELEGATING AUTHORITY TO THE GENERAL MANAGER/CEO TO EXECUTE AMENDMENTS TO THE CONTRACT

BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS OF THE SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, the Contract for Purchase of Paratransit Buses through the CalACT/MBTA Cooperative Purchasing Schedule with Creative Bus Sales, Inc. (therein "Contractor") whereby Contractor agrees to sell and RT agrees to purchase up to 10 Class E CNG buses for an amount not to exceed \$1,1214,425.50, plus applicable sales tax, is hereby approved.

THAT, the General Manager/CEO is hereby authorized to execute amendments to said Contract to purchase up to 4 additional Class E CNG Buses at the price specified in the Contract, as funding becomes available.

THAT, the General Manager/CEO is hereby authorized to execute amendments to said Contract for bus configuration changes, not-to-exceed \$100,000 in aggregate.

THAT, the Chair and General Manager/CEO are hereby authorized and directed to execute said Agreement.

| | PHILLIP R. SERNA, Chair |
|--------------------------------------|-------------------------|
| ATTEST: | |
| MICHAEL R. WILEY, Secretary | |
| By: Cindy Brooks Assistant Secretary | _ |